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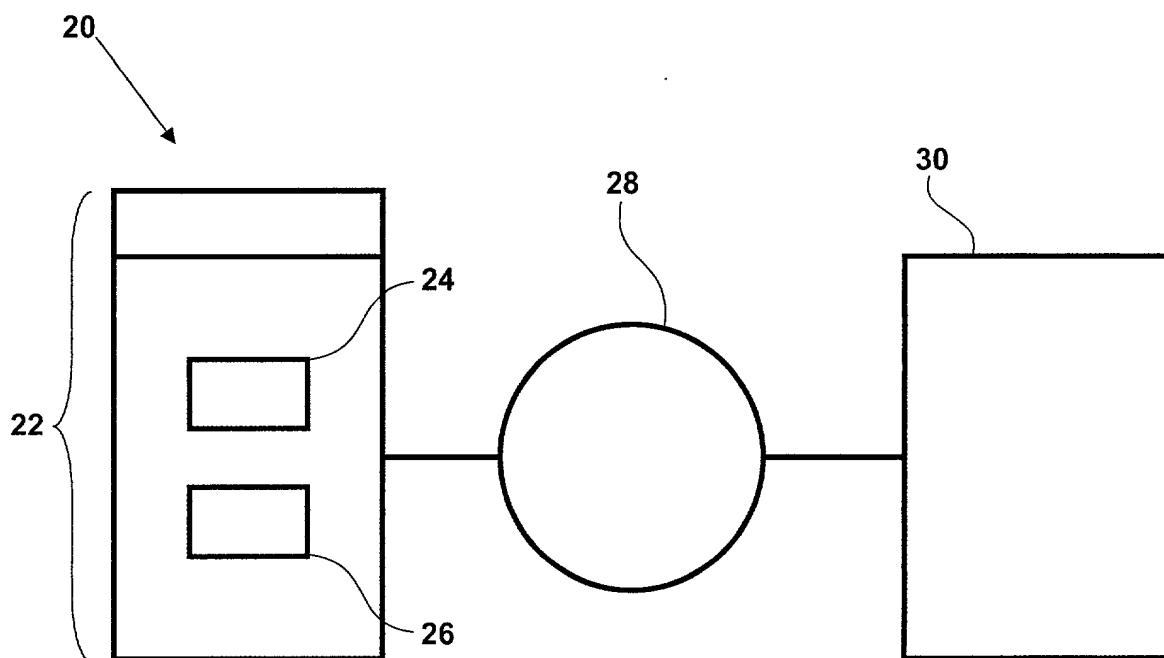
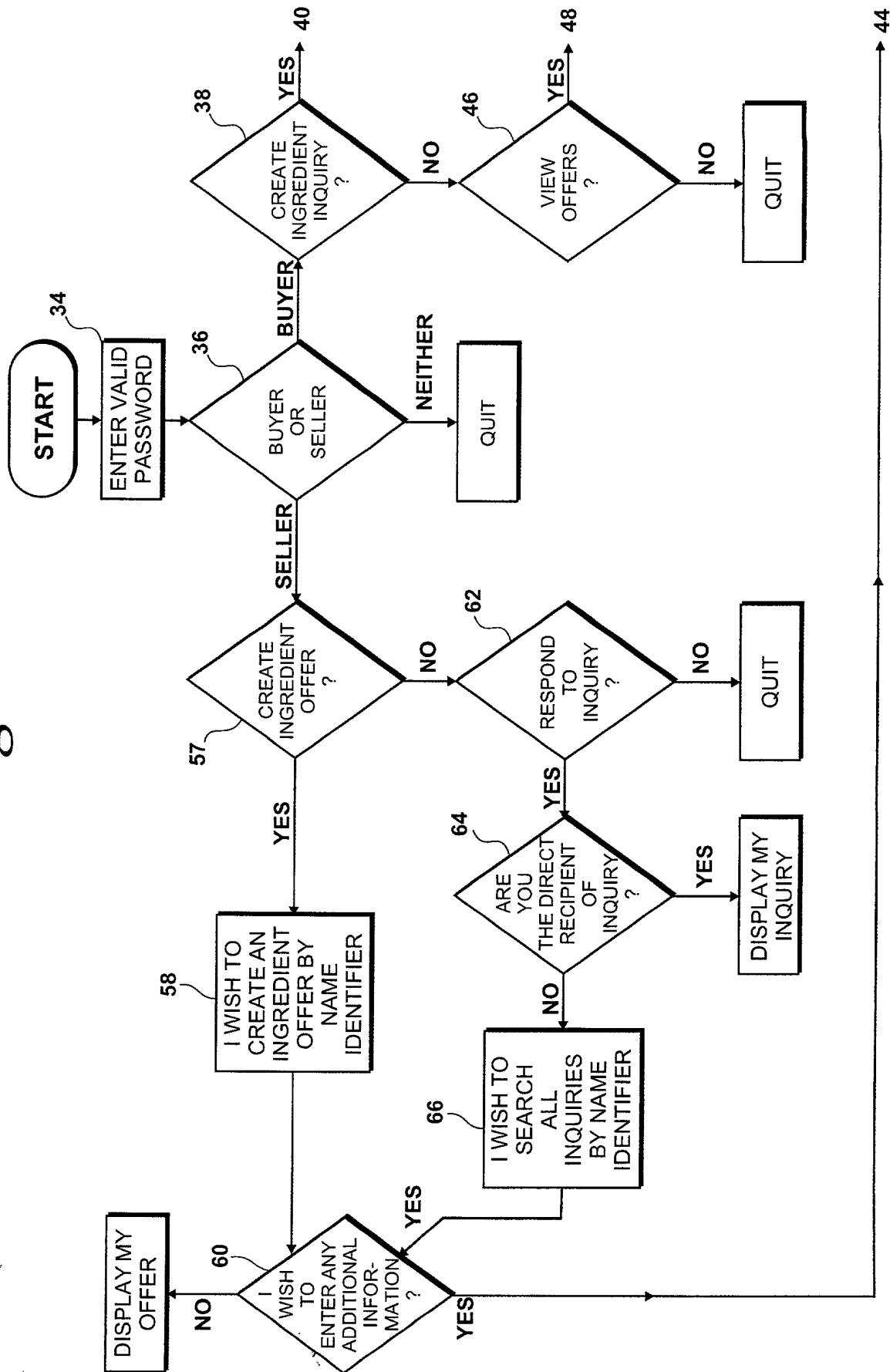


Fig. 1

Fig. 2A



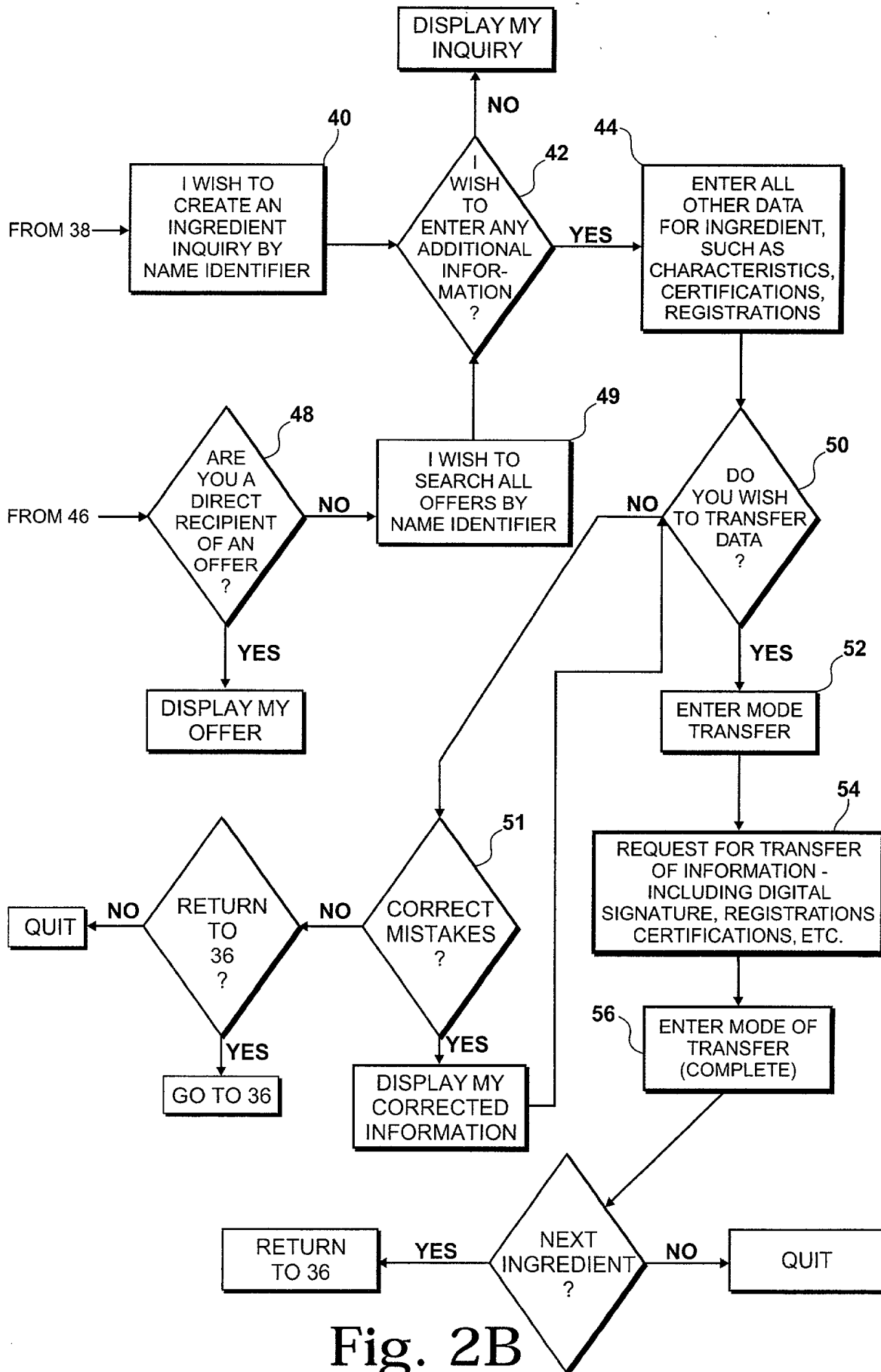


Fig. 2B

67



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For the most industry-appropriate,
Secure way to

BUY and SELL


ALL FDA-REGULATED INGREDIENTS

Food, Beverage, Pharmaceuticals, Botanicals, Cosmetics and Personal Care

Now you can trade ingredients by their **classification, certifications** and **characteristics**. And, immediately receive certifications electronically! No more waiting for this information by fax or mail.

All INGREDEX™ member sellers are requested to ship samples within 48 hours! No more waiting for those critical samples.

LOG INTO YOUR INDUSTRY AREA NOW !



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Fig. 3

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REGISTERED MEMBERS:

USER NAME:

PASSWORD:

ENTER EXCHANGE

Go to your dashboard

NONREGISTERED MEMBERS:

REGISTER NOW

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Featuring the patented IExchange™
for the most industry-appropriate,
Secure way to
BUY and SELL

FOOD INGREDIENTS
Buyers/Sellers list products by classification, characteristics and certifications.

IExchange™ - "real-time" buy/sell - Initiate, specify, target, negotiate and close transactions with other members via our neutral and secure global 'online trading community.' Our patented technology enables you to streamline transactions without compromising security. Reference My e-FoodIngredients to identify average industry pricing by volume and region, among others.

IExchange™ - reverse auction buy/sell - Leverage your volume and commodity transactions by listing with our patented downward-pressured, pricing reverse auction. Set your bidding event by product, time allotments and current asking price. Reference My e-FoodIngredients to identify average industry pricing by volume and region, among others.

My e-FoodIngredients.com - Keep track of your past transactions with INGREDEX™. You can also store all your electronically transferred certificates for immediate access. Product recalls demand quick proof of certification. Minimize your liability by filing requested certifications immediately with INGREDEX™.

Food Ingredient **Go**

Member **Go**

New Members

- Golden Peanut
- ConAgra
- Cargill
- ADM
- Golden State Herbs
- California Raisin Growers
- Grande Ingredients
- Kraft Ingredients Division
- Procter & Gamble - Food Ingredients Division
- Givjoan-Roure Flavors
- Complete List of Members

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- e-FoodIngredients 2001 Released Early
- e-FoodIngredients Raises \$50 Million
- ADM ex-CEO Joins e-FoodIngredients
- More

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- FIE 2001 - July 6-20, 2001
- Worldwide Food Expo 2001
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Fig. 4

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Exchange

"Real-Time" Buy/Sell Reverse Auction

FOR REGISTERED MEMBERS ONLY

SELL - Create a Product/Products Offer

Step 1 - Define & Specify Product Considerations

80 A. Product Classification ☒ Dairy Ingr-Proteins ☒ Dairy Ingr-Proteins

84 B. Define Trademark ☒ Archer Daniel ☒ ADM

103 C. Specify Quantity ☒ 1,000 Kilos

88 D. Specify Certifications
(if certifications are specified, proof of certification will be sent by fax or electronically from Seller)

90 Regulatory ☒ Kosher ☒ Kosher ☒ Passover ☒ GMO-Free ☒ FDA ☒ ISO 9000 ☒ ABI-Superior

92 Microbial ☒ C.O.A. ☒ C.O.A. ☒ SAL ☒ Total Plate ☒ Expiration

94 E. Specify Characteristics ☒ Dry-Spray ☒ Dry-Spray ☒ Solubility-Water ☒ Mesh 80

96 F. Specify Storage ☒ Refrigerated

98 G. Specify Shelf ☒ 360 Days ☒ 360 Days

99 H. Registrations

100 **Step 2 - Define & Specify Commercial Considerations**

102 **I. PRICE**

A. Value 6.50 ☒ \$6.50

B. Measure ☒ Per Kilo ☒ Per Kilo

C. Terms ☒ Net 30 ☒ Net 30

D. Payment Via ☒ Wire ☒ Corporate Check OR Electronic Wire

II. PACKAGING

A. Container:

Vessel ☒ 4/1-Gallon ☒ 4/1-Gallon

Box: ☒ Bag-In Box ☒ Bag-In Box

Drop Wt. 375 ☒ 375 lb.

Lining Wt. 3 ML ☒ 3 ML Polyprop

B. Size:

Vessel

Box 16 ☒ X 16 ☒ X 16 ☒ 16"x16"x16"

C. Skid Footprint: 36 ☒ X 36 ☒ 36"x36"

Skid Wrapped ☒ Plastic ☒ Plastic

Units per Skid 45 ☒ 45

D. Unit Weight:

Net 45 ☒ 45

Gross 50 ☒ 50

Tare 5 ☒ 5

III. LABELING

A. Purchase Order # On ☒ Pack Slip ☒ Pack Slip ☒ Package Ext.

B. Code Date On ☒ Julian ☒ Julian ☒ Package Ext.

C. Product Expiration Date On ☒ Pack Ext. ☒ Package Ext. ☒ Exterior Skid

Fig. 5

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e-FoodIngredients

Industry Exchange

"Real-Time" Buy/Sell

Reverse Auction

FOR REGISTERED MEMBERS ONLY

Transfer ☒ 118

SELL - Create a Product/Products Offer

Step 3 - Submit Your Offer

You have submitted an offer to sell the following:

112 1. **PRODUCT CONSIDERATIONS**

114 Classification: DAIRY INGR-PROTEINS

116 Trademark: ADM

Quantity: 1,000 KILOS

Certifications: KOSHER, C.O.A.

Characteristics: DRY-SPRAY

Storage: REFRIGERATED

Shelf: 360 DAYS

2. **COMMERCIAL CONSIDERATIONS**

Price:

Value: \$6.50

Measure: PER KILO

Terms: NET 30

Payment via: ELECTRONIC WIRE

Packaging:

Container: 4/1-GALLON

Vessel: BAG-IN BOX

Box: 375 LB

Drop Weight: 3 ML POLYPROP

Lining Weight:

Size:

Vessel: 16" X 16" X 16"

Box: 36" X 36"

Skid Footprint: PLASTIC

Skid Wrapped: 45

Units per Skid:

Unit Weight:

Net: 45

Gross: 50

Tare: 5

Labeling:

Purchase Order # On: PACK SLIP

Code Date On: JULIAN

Product Expiration Date On: PACKAGE EXT.

120 Add to Products for Sale

122 Create new SELL - Product Offer

124 Return to IExchange™ Home Page

Fig. 6

130

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"Real-Time" Buy/Sell **Reverse Auction**

FOR REGISTERED MEMBERS ONLY Transfer

BUY - Create a Product/Products Inquiry

Step 1 - Define & Specify Product Considerations

132 A. Product Classification ☒ Dairy Ingr-Proteins ☒ Dairy Ingr-Proteins

136 B. Define Trademark ☒ Archer Daniel ☒ ADM

157 C. Specify Quantity ☒ 1,000 ☒ Kilos ☒ 1,000 Kilos

140 D. Specify Certifications
(If certifications are specified, proof of certification will be sent by fax or electronically from Seller)

142 Regulatory ☒ Kosher ☒ Kosher ☒ Passover ☒ GMO-Free ☒ FDA ☒ ISO 9000 ☒ ABI-Superior

144 Microbial ☒ C.O.A. ☒ C.O.A. ☒ SAL ☒ Total Plate ☒ Expiration

146 E. Specify Characteristics ☒ Dry-Spray ☒ Dry-Spray ☒ Solubility-Water ☒ Mesh 80

148 F. Specify Storage ☒ Refrigerated ☒ Refrigerated

150 G. Specify Shelf ☒ 360 Days ☒ 360 Days

151 H. Registration

154 **Step 2 - Define & Specify Commercial Considerations**

156 **I. SHIPPING**

A. Specify Shipping:

Ship by ☒ Common Carrier ☒ Common Carrier

Terms ☒ FOB-Destination ☒ FOB-Destination

Carrier ☒ USF Holland ☒ USF Holland

Date:

Ship to arrive by ☒ 1/16/01 ☒ 1/16/01

Ship to arrive on

Confirmation ☒ By Fax ☒ By Fax

Ship to:

City or Province ☒ Seattle ☒ Seattle

State ☒ WA ☒ WA

Country ☒ USA ☒ USA

Postal Code ☒ 46902 ☒ 46902

Special Instructions:
Dock closes 3:00 pm

Step 2 - Commercial Considerations (continued)

II. PRICE

A. Value ☒ 6.50 ☒ Or Under ☒ \$6.50 or Under

B. Measure ☒ Per Kilo ☒ Per Kilo

C. Terms ☒ Net 30 ☒ Net 30

D. Payment Via ☒ Wire ☒ Corporate Check OR Electronic Wire

III. PACKAGING

A. Container:

Vessel ☒ 4/1-Gallon ☒ 4/1-Gallon

Box: ☒ Bag-In Box ☒ Bag-In Box

Drop Wt. ☒ 375 ☒ 375 lb.

Lining Wt. ☒ 3 ML ☒ 3 ML Polyprop

B. Size:

Vessel

Box ☒ 16 ☒ X ☒ 16 ☒ X ☒ 16 ☒ 16"x16"x16"

C. Skid Footprint: ☒ 36 ☒ X ☒ 36 ☒ 36"x36"

Skid Wrapped ☒ Plastic ☒ Plastic

Units per Skid ☒ 45 ☒ 45

D. Unit Weight:

Net ☒ 45 ☒ 45

Gross ☒ 50 ☒ 50

Tare ☒ 5 ☒ 5

IV. LABELING REQUIREMENTS

A. Purchase Order # On ☒ Pack Slip ☒ Pack Slip ☒ Package Ext.

B. Code Date On ☒ Julian ☒ Julian ☒ Package Ext.

C. Product Expiration Date On ☒ Pack Ext ☒ Package Ext. ☒ Exterior Skid

V. EXPIRATION

A. Inquiry Expires ☒ JAN ☒ 13 ☒ 01 ☒ Jan 13, 2001

Fig. 7

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Exchange
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"Real-Time" Buy/Sell
Reverse Auction

FOR REGISTERED MEMBERS ONLY
Transfer

BUY - Create a Product/Products Inquiry

Step 3 - Submit Your Inquiry

You have submitted an inquiry to buy the following:

1. PRODUCT CONSIDERATIONS

Classification: DAIRY INGR-PROTEINS

Trademark: ADM

Quantity: 1,000 KILOS

Certifications: KOSHER, C.O.A

Characteristics: DRY-SPRAY

Storage: REFRIGERATED

Shelf: 360 DAYS

2. COMMERCIAL CONSIDERATIONS

Shipping:

Ship by: COMMON CARRIER

Terms: FOB-DESTINATION

Carrier: USF HOLLAND

Date: 1/16/01

Confirmation: BY FAX

Ship to: SEATTLE, WA USA 46902

Special Instructions: DOCK CLOSES 3:00 PM

Price:

Value: \$6.50 OR UNDER

Measure: PER KILO

Terms: NET 30

Payment via: ELECTRONIC WIRE

Packaging:

Container: 4/1-GALLON

Vessel: BAG-IN BOX

Box: 375 LB

Drop Weight: 3 ML POLYPROP

Lining Weight:

Size:

Vessel: 16" X 16" X 16"

Box: 36" X 36"

Skid Footprint: PLASTIC

Skid Wrapped: 45

Units per Skid:

Unit Weight:

Net: 45

Gross: 50

Tare: 5

Labeling Requirements:

Purchase Order # On: PACK SLIP

Code Date On: JULIAN

Product Expiration Date On: PACKAGE EXT.

Expiration:

Inquiry Expires: JAN 13, 2001

Add to Purchase Order

Create new
BUY - Product Inquiry

Return to IExchange™
Home Page

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174
176
178

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182
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Fig. 8